

## Message Text

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14

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W  
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P R 050929Z JUN 75  
FM AMEMBASSY DAMASCUS  
TO USDOC WASHDC PRIORITY  
INFO SECSTATE WASHDC 3635  
AMEMBASSY BEIRUT

UNCLAS DAMASCUS 2103

USDOC FOR JULIAN HAMMOND SAD/OIM/BIC

USDOC FOR PETER HALE CAGNE/OIM/BIC

BEIRUT FOR RTDO

E.O. 11652: N/A  
TAGS: BEXP, SY  
SUBJ: DAMASCUS INTERNATIONAL FAIR FY 76

1. VIA AIRPOUCH TODAY SENT A SECOND MAILING OF FIFTEEN COPIES OF THE FAIR AUTHORITIES PUBLICATION SPECIAL INSTRUCTIONS RELATIVE TO GOODS IMPORTED TO THE DAMASCUS FAIR. ALSO INCLUDED IN TODAY'S MAILING WAS A FREIGHT NEWSLETTER WHICH USDOC IS REQUESTED TO DUPLICATE AND USE AS ACCOMPANYING MAILING PIECE TO FAIR AUTHORITIES PUBLICATION. ALL EXHIBITORS MUST HAVE THESE TWO COMPANION DOCUMENTS TO ASSURE FULL COMPLIANCE LOCAL LAWS.

2. IF FREIGHT NEWSLETTER IS DELAYED, THE FOLLOWING BASIC INSTRUCTIONS SHOULD BE RELAYED TO ALL EXHIBITORS:

A) GOODS SHOULD BE CONSIGNED TO AND CASES MARKED FOR: AMERICAN EMBASSY -DAMASCUS, SYRIAN ARAB REPULICE, FOR UNITED STATES PAVILION, DAMASCUS INTERNATIONAL FAIR VIA (APPLICABLE PORT OF ENTRY NAME FOLLOWED BY THE WORD TRANSIT). AIR SHIPMENTS SHOULD BE ROUTED DIRECTLY TO THE DAMASCUS AIRPORT AND NOT VIA BEIRUT  
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AIRPORT OR FREE ZONE. MARKINGS SHOULD BE AMERICAN-

EMBASSY - DAMASCUS, SYRIAN ARAB REPUBLIC, FOR  
UNITED STATES PAVILION, DAMASCUS INTERNATIONAL FAIR  
VIA DAMASCUS INTERNATIONAL AIRPORT.

B) ON BOTH SURFACE AND AIR SHIPMENTS IT IS IMPERATIVE  
THAT WE HVE EXHIBITOR'S SPECIFIC INSTRUCTIONS ON  
WHICH FREIGHT FORWARDER IS HANDLING THEIR GOODS BOTH  
AT POINT OF ENTRY INTO LEBANON OR SYRIA AND ALSO HIS  
CORRESPONDENT IN DAMASCUS.

C) ORIGINAL INVOICES MUST BE SUBMITTED FOR ALL IMPORTS  
IN 14 COPIES. THESE WITH THE ORIGINAL BILL OF LADING  
AND THREE NON-NEGOTIABLE COPIES OF THE B/L SHOULD  
BE SENT VIA REGISTERED AIR MAIL TO H.L. KIRCHSCHLAGER,  
DIRECTOR: U.S. PAVILION, C/O AMERICAN EMBASSY,  
CHARE AL-MANSOUR, DAMASCUS/ ABU RUMMANIH, SYRIAN ARAB  
REPUBLIC.

D) IT IS PREFERABLE TO HAVE A COMBINED INVOICE PACKING  
LIST CONTAINING AN EXACT DESCRIPTION OF EACH ITEM.  
INCLUDING ALL DETAILS PERTAINING TO QUANTITIES,  
WEIGHTS, VOLUMES, DIMENSIONS, AND CIF DAMASCUS PRICES.  
THIS MUST BE DONE FOR EACH ARTICLE SEPARATELY. ALSO  
A LISTING OF THE GOODS MUST BE INCLUDED GROUPING THE  
ITEMS AS: GOODS TO BE EXHIBITED, GOODS TO BE SOLD,  
ARTICLES TO BE CONSUMED AT RECEPTIONS, ARTICLES TO BE  
DISTRIBUTED FREE FOR PUBLICITY PURPOSES.

E) THE ORIGINAL INVOICE SHOULD CONTAIN THE FOLLOWING  
SIGNED STATEMENT "WE CERTIFY THAT THIS INVOICE IS  
AUTHENTIC, THAT IT IS THE ONLY ONE ISSUED BY US FOR  
THE GOODS DETAILED IN IT, THAT THE PRICES HEREIN SHOW  
THE ACTUAL VALUE OF THE GOODS, WITHOUT ANY DEDUCTION,  
AND THAT THE ORIGIN OF THE GOODS IS PURELY FROM THE  
UNITED STATES OF AMERICA."

F) CUSTOMS AUTHORITIES WILL REFUSE DELIVERY OF ANY  
GOODS IF THEY DO NOT HAVE THE COMMERCIAL INVOICES AT  
LEAST THREE DAYS IN ADVANCE, AND IN THE CASE OF GOODS  
ARRIVING BY RAIL OR TRUCK FIVE DAYS IN ADVANCE.  
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G) HOTEL SPACE IS AT A PREMIUM AND IT IS THE RESPON-  
SIBILITY OF EACH EXHIBITOR TO MAKE HIS RESERVATIONS  
THROUGH HIS TRAVEL AGENCY OR HIS LOCAL AGENT. EMBASSY  
HAS NO SPECIAL FACILITIES AND IS GRANTED NO SPECIAL  
CONSIDERATION.

H) IT IS RECOMMENDED THAT EXHIBITORS PLAN TO ARRIVE IN

DAMASCUS NO LATER THAN JULY 23 AND THE EXHIBITORS'  
BRIEFING IS SCHEDULED FOR 5 PM ON JULY 24TH.

3. USDOC REQUESTED TO RELAY ALL OF FOREGOING ONLY IN  
THOSE INSTANCES WHERE EXHIBITION GOODS AND EXHIBITORS  
WILL BE COMING FROM THE UNITED STATES. FOR GOODS AND  
PERSONNEL COMING FROM OTHER AREAS THIS INFORMATION  
BEING DISSEMINATED THROUGH RTDO - BEIRUT OR DAMASCUS  
WHEN PARTICIPATION AGREEMENT IS RECEIVED OR PRIOR.

4. VITAL USDOC SUPPORT IS GREATLY APPRECIATED SINCE  
LOCAL CONDITIONS STILL IMPEDE NORMAL PROCUREMENT EFFORTS  
AND COMMUNICATIONS. INCREASING PORT CONGESTION IN  
BEIRUT ANOTHER DETERRENT AND FAIR AUTHORITIES RECOMMEND-  
ING USE OF SYRIAN PORTS WHERE THEY MAY BE ABLE TO  
EXPEDITE HANDLING FAIR DESTINATION GOODS, OR AIR  
DIRECTLY TO DAMASCUS, AND TRUCK OR RAIL FROM WESTERN  
EUROPE AS PREFERRED ALTERNATIVES.  
PELLETREAU

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